

CLARIFICATION ON THE IMPLEMENTATION OF THE OCCUPATIONAL REAL ESTATE QUALIFICATIONS

The two new occupational qualifications for estate agents, namely the Occupational Certificate: Real Estate Agent (SAQA QUAL ID 118714) at NQF Level 4, and the Higher Occupational Certificate: Principal Real Estate Agent (SAQA QUAL ID 121691) at NQF Level 5, officially became effective on 1 July 2024. These qualifications are intended to replace the legacy real estate qualifications and mark a significant shift towards competency-based training and assessment.

The implementation of these new occupational qualifications by the **Property Practitioners Regulatory Authority (PPRA)** had to align with a Ministerial directive, which provided guidance on transitional arrangements regarding the **pre-2009 educational qualifications**. According to these guidelines, the final enrolment date for the **legacy qualifications**—namely, the **Further Education and Training Certificate: Real Estate (SAQA QUAL ID 59097)** and the **National Certificate: Real Estate (SAQA QUAL ID 20188)**—was **30 June 2024**. It was further stipulated that **no extensions** would be allowed beyond this date for enrolment, and the final **certification deadline** for these legacy qualifications was set for **30 June 2027**. This transition period was agreed upon in consultation with industry stakeholders and sector representative bodies.

As a result, **new entrants** and existing property practitioners **not yet certified** against the legacy qualifications by **30 June 2024** are now required to complete the **new occupational real estate qualifications**.

EXTENSION OF THE FURTHER EDUCATION AND TRAINING CERTIFICATE: REAL ESTATE (NQF LEVEL 4) TO 30 JUNE 2026

However, in March 2025, an extension was approved allowing enrolment in certain legacy qualifications, including the Further Education and Training Certificate: Real Estate, until 30 June 2026, with a final certification deadline of 30 June 2029. This extension provides a grace period for those still wishing to follow the older educational route.

Candidates choosing to enrol for the Further Education and Training Certificate: Real Estate must ensure they register with a Skills Development Provider (SDP) that is authorised to deliver the qualification during the extended period. Prospective learners are encouraged to verify the

accreditation status of their chosen SDP by consulting the **QCTO** database at www.qcto.org.za/databases-of-sdps.html. It is important to note that while the **PPRA** does not accredit training providers directly, candidates remain responsible for confirming their provider's qualifications to offer the course.

EXTENSION OF THE NATIONAL CERTIFICATE: REAL ESTATE (NQF LEVEL 5) TO 20 JUNE 2026

To date, no official communication has been issued regarding the extension of the **National Certificate: Real Estate (NQF Level 5)**. Should such an update be received, the **PPRA** will notify all stakeholders without delay. In the interim, the only available qualification for **aspirant principal estate agents** is the **Higher Occupational Certificate: Principal Real Estate Agent**, which is geared toward those who already hold full status as **non-principal practitioners**.

DEFINITIONS OF KEY LEARNING COMPONENTS

- Practical Training refers to a structured, workplace-based program introduced on 1 July 2024.
 It consists of six modules covering essential industry topics such as compliance, ethics, marketing, financial principles, and real estate operations. This program mainly applies to candidates who have been granted equivalency exemptions and must be completed within 180 days of registration. It replaced the now-defunct logbook system.
- The Logbook system was used under the 2008 Regulations and required candidates to complete
 a 12-month internship, recording their workplace learning under the supervision of a mentor or
 principal. This requirement applied only to those who registered before 1 July 2024, and the
 system was officially phased out on 30 June 2024.
- Workplace Experience forms part of the new Occupational Certificate: Real Estate Agent
 (NQF 4). It includes real-world, on-the-job learning completed under mentorship and is
 integrated into the qualification alongside theoretical and practical training. Candidates are required
 to pass the External Integrated Summative Assessment (EISA) to complete the qualification.
 Those undergoing this route do not need to complete the separate practical training modules.

IN SUMMARY

- 1. Aspirant and already registered candidate property practitioners and non-principal practitioners who have not yet registered for the new occupational qualifications may still enrol for the legacy Further Education and Training Certificate: Real Estate (NQF Level 4)—provided this is done within the extended enrolment period—and be certified by the extended deadline. Importantly, this route remains valid under the current compliance framework of the Property Practitioners Regulations, 2022.
- 2. Candidate property practitioners and full-status non-principal practitioners who fail to comply with the educational requirements by the time their Fidelity Fund Certificate (FFC) expires will be ineligible for renewal until compliance is achieved.



- 3. Those who have already **enrolled for the new occupational qualifications** must complete **all components**—including knowledge, practical skills, and workplace experience—before their **FFC expires**, or they risk losing their registration.
- 4. Candidate practitioners still required to **complete both logbook and practical training** must ensure all obligations are fulfilled **before their FFC expires**, failing which, they too will be **unable to renew** their certificate.
- 5. The PPRA only accepts **certified copies** of:
 - Previous qualifications;
 - Statements of results or transcripts;
 - Letters confirming the completion of the internship;
 - Logbooks and documentation evidencing work-based or practical training.

Successful certification and documented proof of completion of these requirements remain the **eligibility criteria** for any person wishing to register for the **Professional Designation Examination** (PDE).

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